

Rima Izem, PhD

Statistical Methodology

PSI Annual Meeting

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**The Good, The Bad, and The Ugly  
when leveraging external (real-  
world) data to the trial**

 NOVARTIS



*Image generated using generative AI (Microsoft copilot, 2026)*

Is there an unmet need?

What happens in clinical practice?

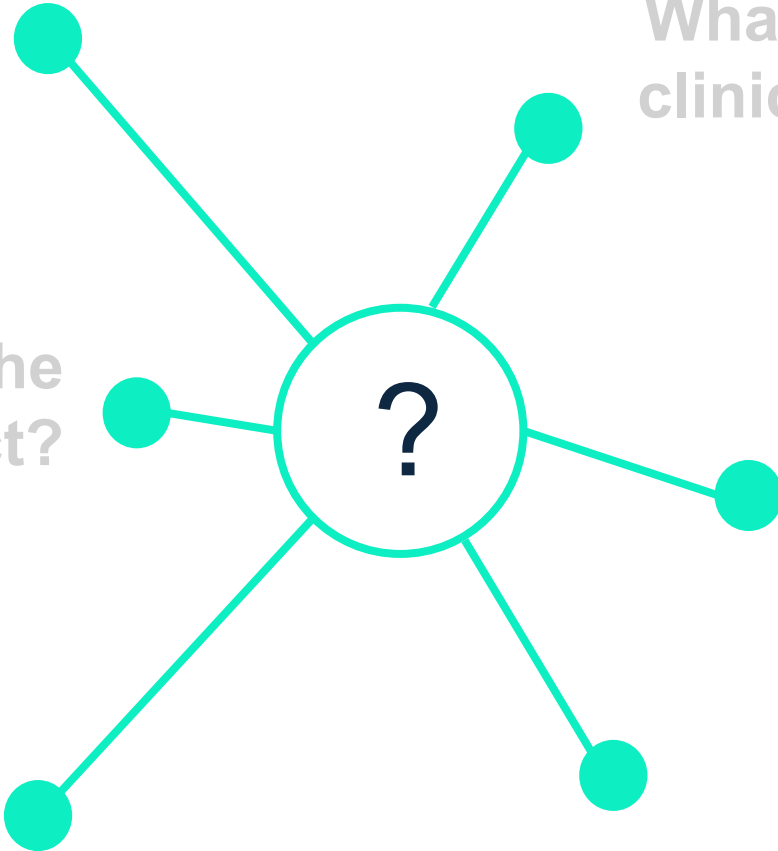
What is the patient impact?

Are there safety concerns?

**Real-world data can help answer key questions**

Is treatment cost-effective?

**Is treatment effective and/or Efficacious?**



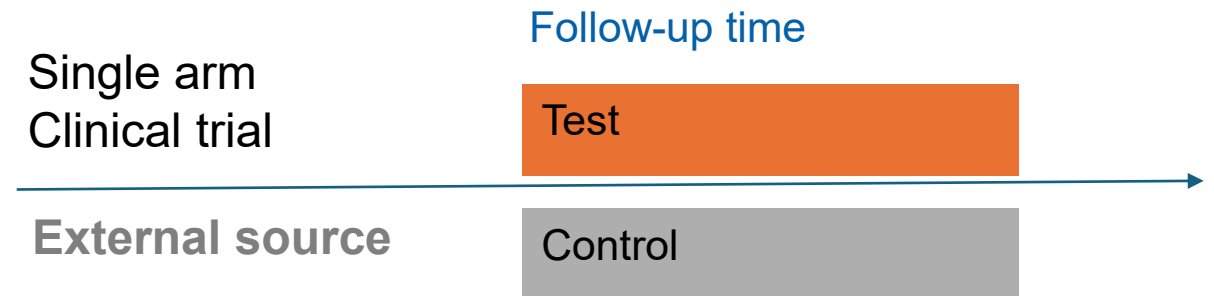
# Scope of this presentation

- **External** to the clinical trial, the latter being the main source of evidence (internal, regulatory, health technology assessment)
- **Data** from **relevant** and **reliable** natural history studies and/or other real-world data sources
- **Purpose** fill a knowledge gap in efficacy or effectiveness, including but not limited to primary evidence of efficacy
- **Methods** (design & analysis) in observational research, causal inference, and/or evidence synthesis

# Agenda

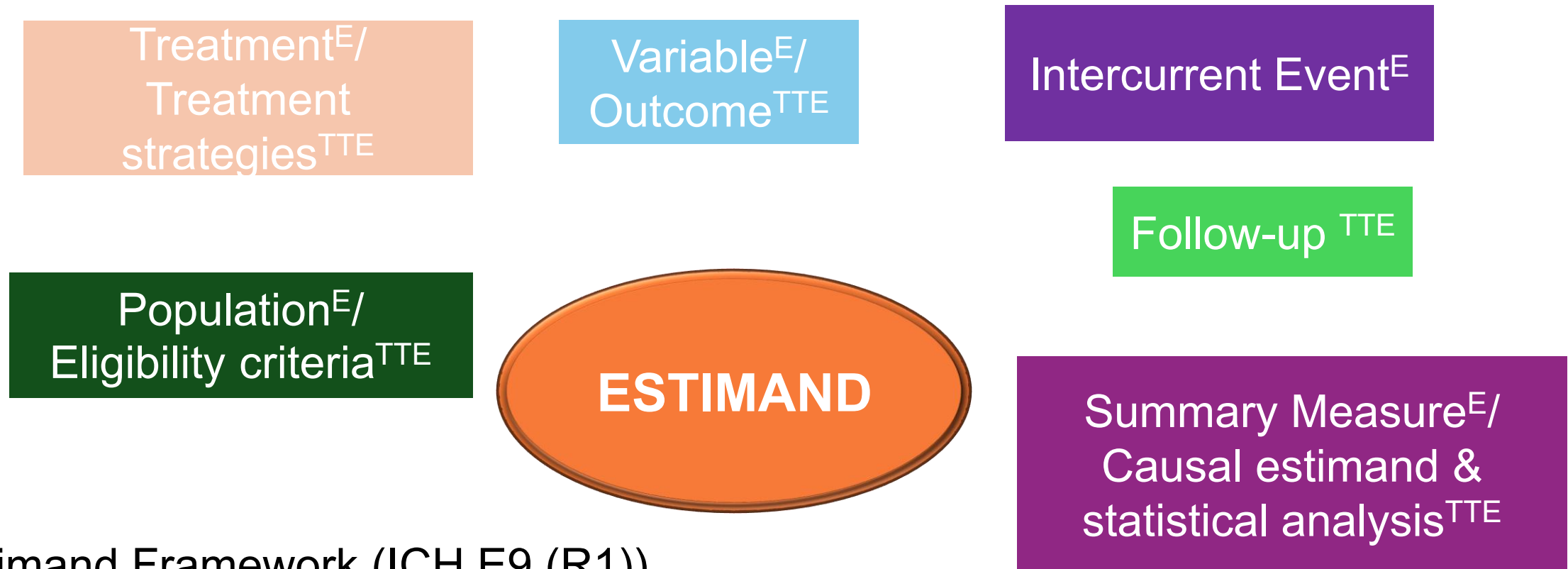
- The good
- The bad
- The ugly
  
- The interesting

## Compare Test to Control



# The good: clear scientific objectives

What is the estimand? What *simple* RCT can target it?



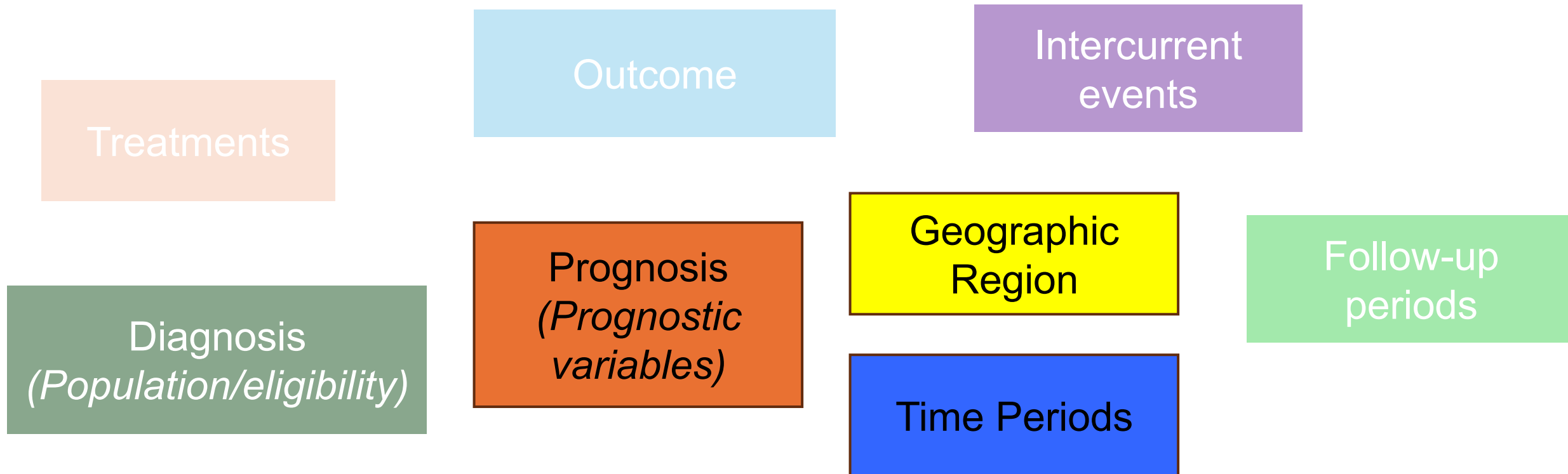
E: Estimand Framework (ICH E9 (R1))

TTE: Target Trial Emulation (Hernan and Robins 2016)

Combining E & TTE (Hampson et al 2024) and/or using both (EMA, 2024)

# The good: relevant and reliable data

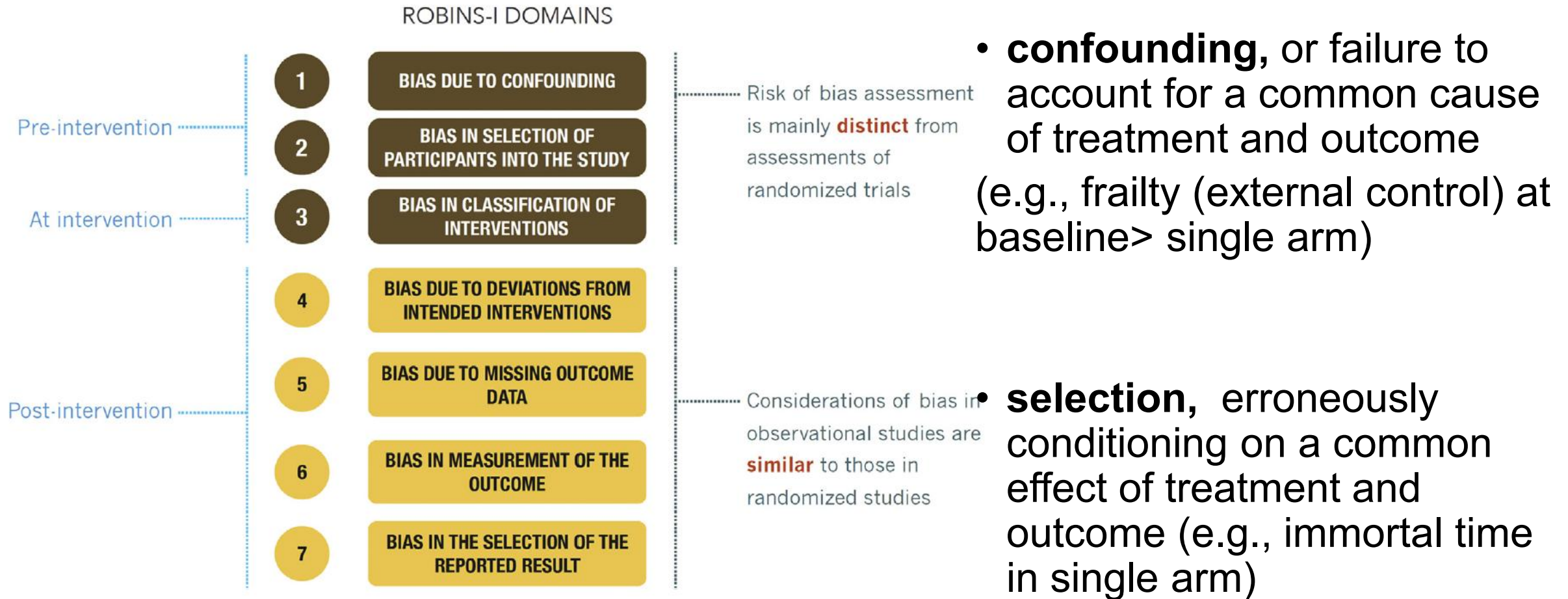
How *comparable* is the external control to the trial?



Source: Table 1 domains for assessing comparability of data (US FDA, 2023)

# The good: manageable sources of bias

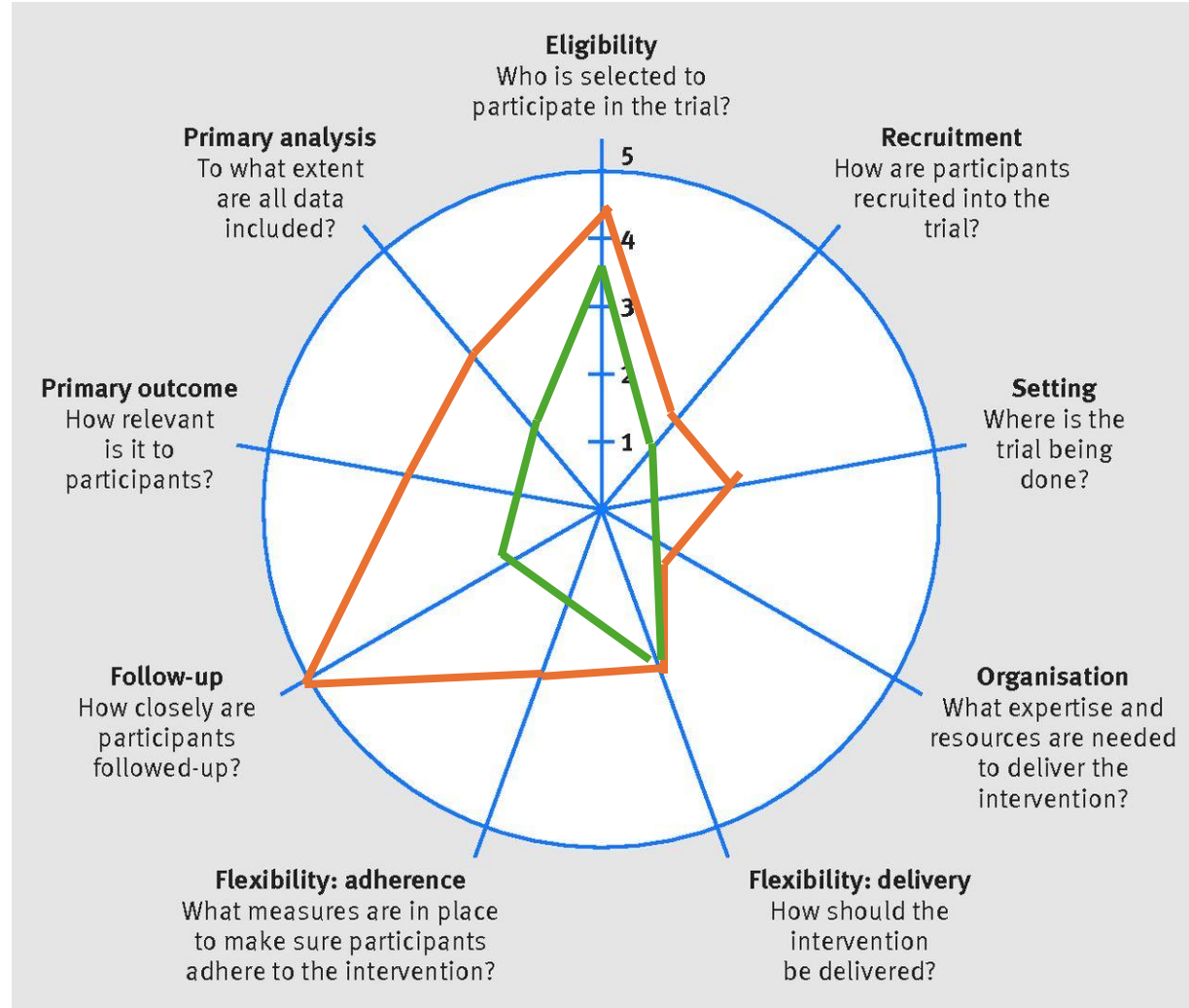
What are the different sources or bias?



Robins's I domains (Sterne J A et al. (2016), similar considerations in Burger et al (2021)

# The good: manageable sources of bias

What are the expected differences with RWD?



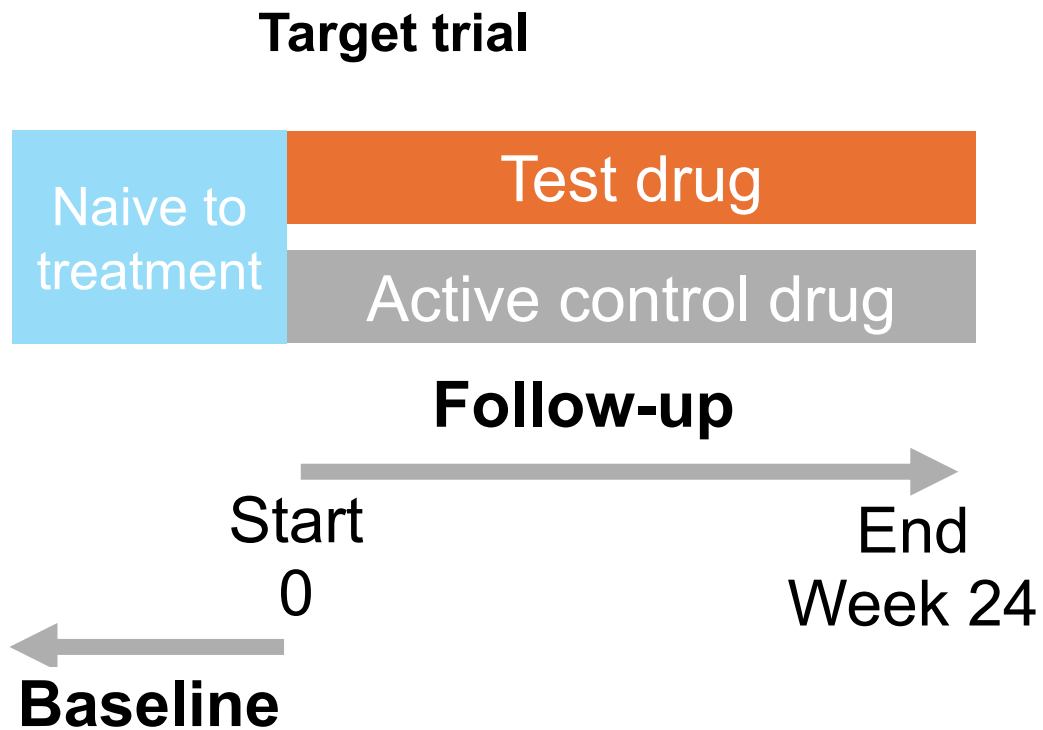
Natural history study

Single arm trial

The PRagmatic-Explanatory Continuum Indicator Summary 2 (PRECIS-2) wheel. Loudon et al (2015)

# The good: mitigate expected biases

How well can you emulate the target trial?

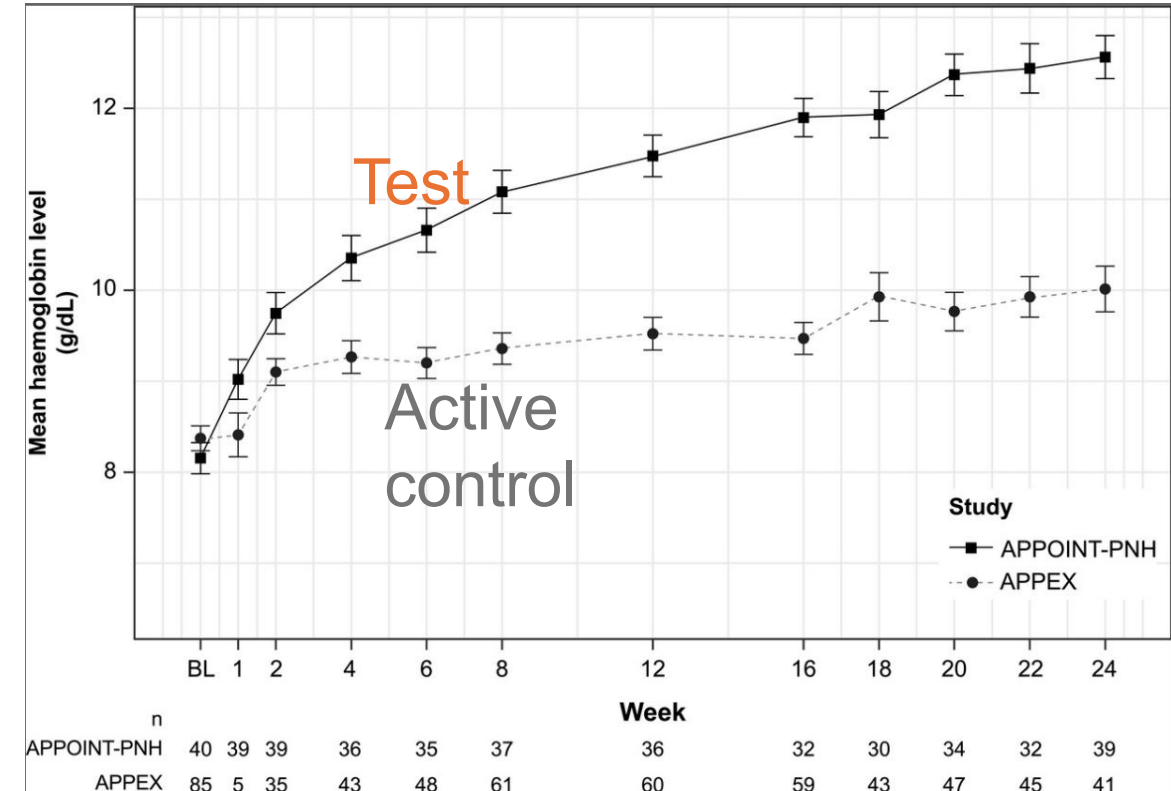
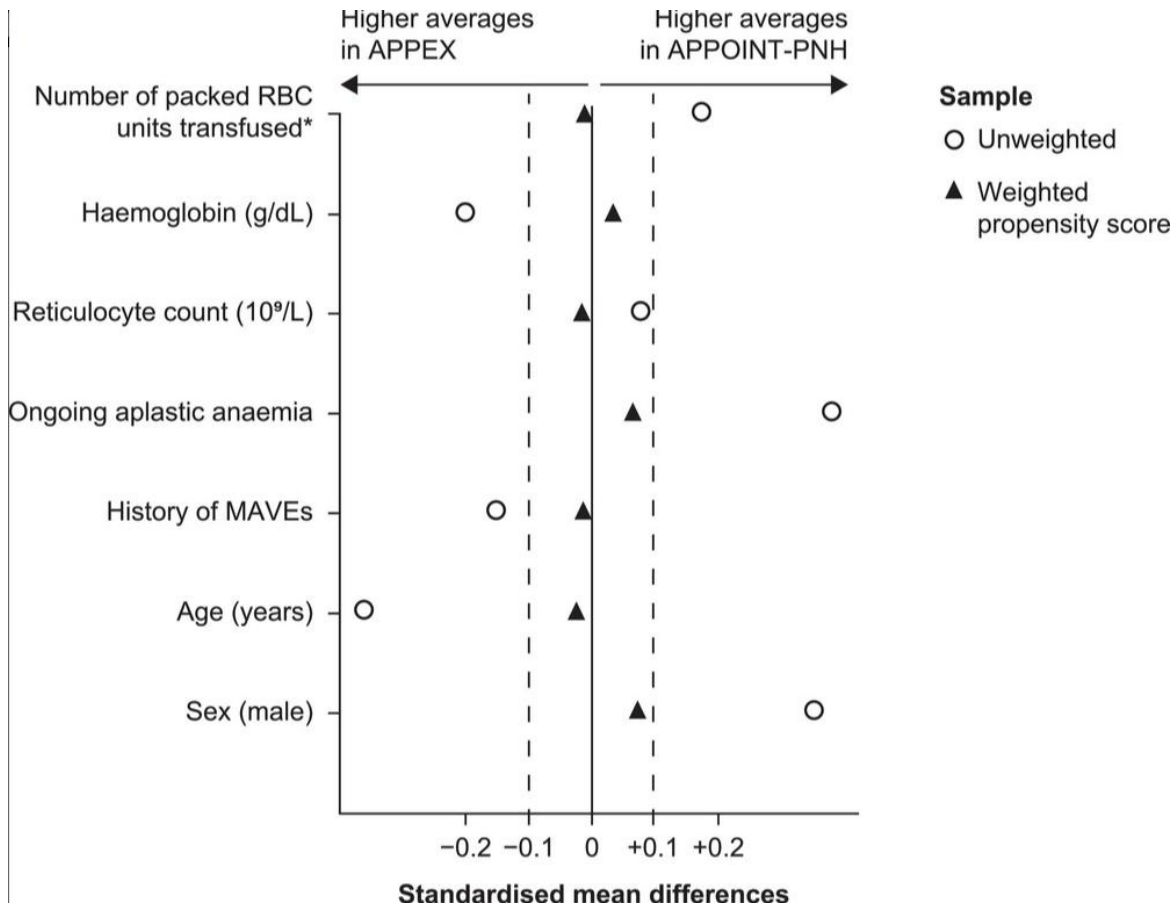


Source: Holt et al (2025)

Sources of bias	Mitigation (design and analysis)
Selection of patients	<ul style="list-style-type: none"><li>- Clear time-0</li><li>- Filter external data based on baseline period characteristics</li></ul>
Confounding	<ul style="list-style-type: none"><li>- Identify prognostic factors &amp; adjust using causal inference methods</li></ul>
Assessment schedule	Sensitivity analyses (different visit-windows definitions)

# The good: assess and stress-test results

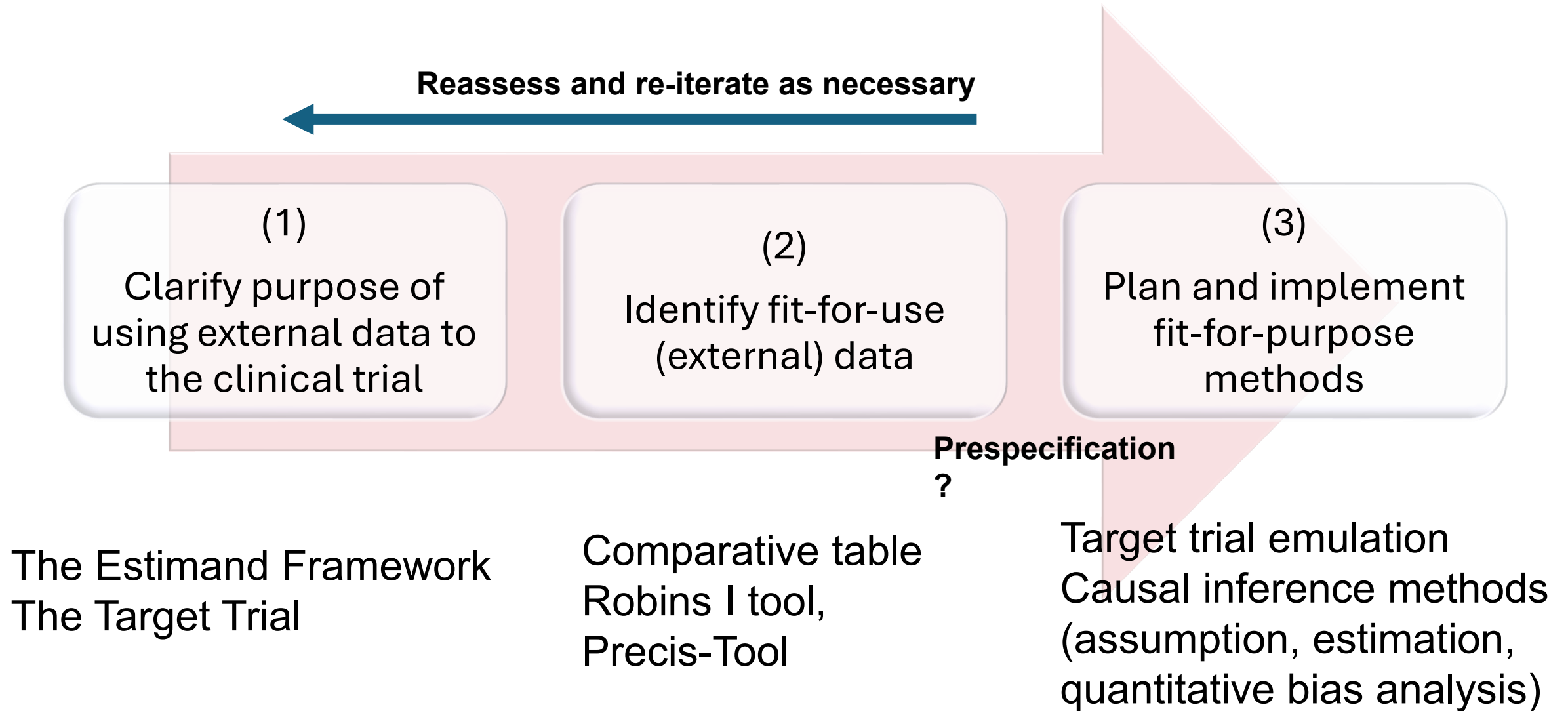
How plausible are your assumptions? When do results hold?



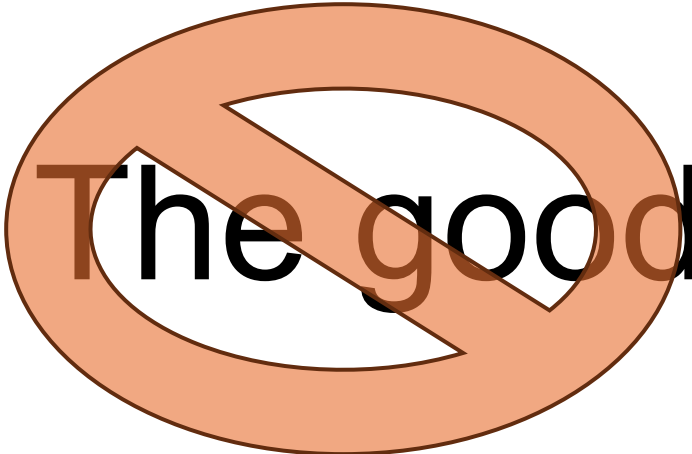
Source: Holt et al (2025)

Other examples and case studies (EMA, 2025)

# The good: in summary



# The bad

The bad = The good

Some case studies:

Izem, R., et al. (2022)

Mishra-Kalyani, P. S. et al (2022)

# The ugly: extreme views about RWD/RWE

**ALWAYS**

**Maybe?**

**NEVER**

Replace  
RCTs

Just  
do it!

cheaper  
and  
faster

What is the added value?  
What are the potential sources  
of bias?  
How uncertain are the results?

Too  
complex

Too  
biased

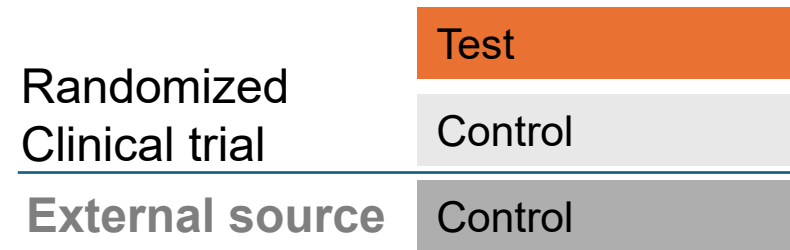
Too  
risky

# The interesting: hybrid approaches

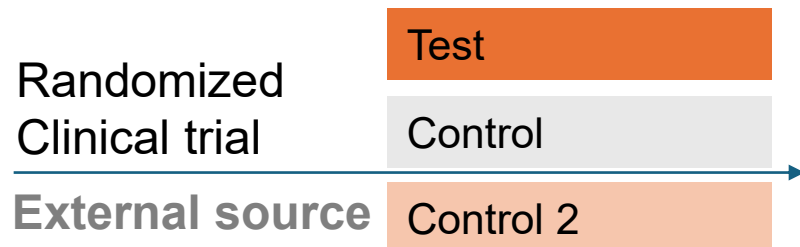
## Compare Test to Control (efficacy or safety)



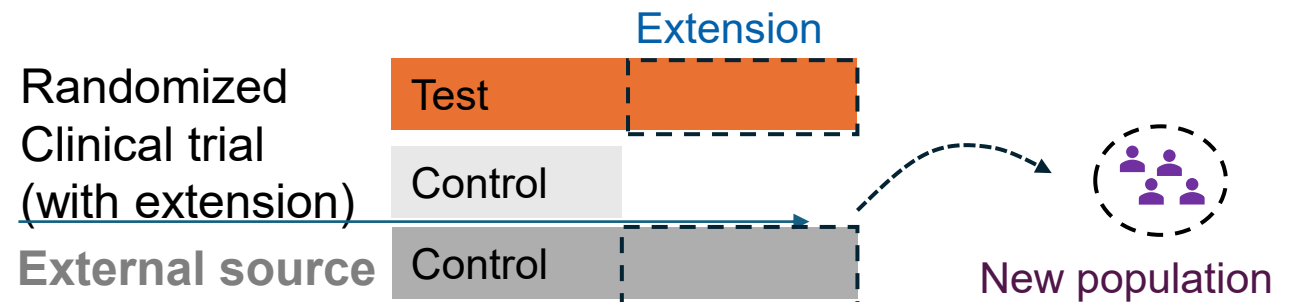
## Power comparison of Test to Control



## Compare Test to Control 2

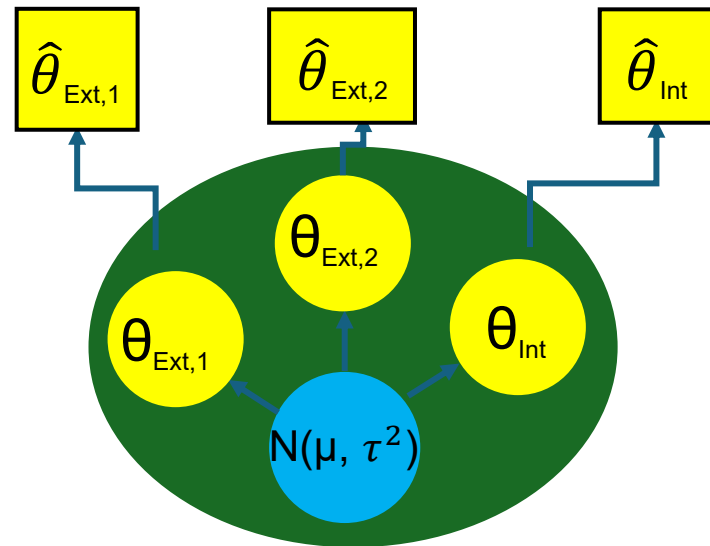


## Compare Test to Control for a long-term outcome and/or new population



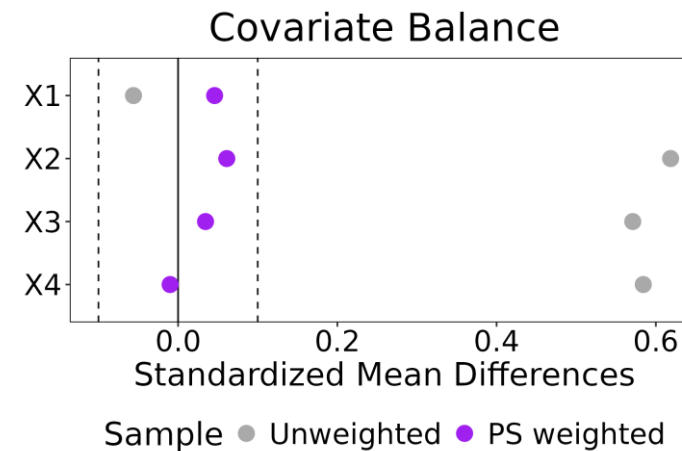
# The interesting: evidence synthesis

**Bayesian dynamic borrowing**  
penalize outcome dissimilarity  
(e.g., via robust MAP priors)



MAP = Meta-Analytic  
Predictive

**Causal inference methods** that increase  
baseline similarity  
(e.g., IPW, AIPW)



IPW = Inverse probability weighting  
AIPW = Augmented inverse probability weighting

# References

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# References (continued)

- Regulatory material
- [\(EMA, 2025b\)](#) Workshop on the use of external controls for evidence generation in regulatory decision-making
- [\(MHRA, 2025\)](#) Draft guideline on the use of external control arms based on real-world data to support regulatory decisions
- [\(EMA, 2024\)](#) Reflection paper on use of real-world data in non-interventional studies to generate real-world evidence - Scientific guideline
- [\(US FDA, 2023\) Considerations for the Design and Conduct of Externally Controlled Trials for Drug and Biological Products | FDA](#)

# Thank you!

Questions?