

# FORECASTING AND COST-EFFICIENT DESIGNING RESTRICTED ENROLMENT IN CLINICAL TRIALS

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Vlad Anisimov & Matt Austin  
Data Science, Centre for Design & Analysis  
Amgen: London, UK & Thousand Oaks, CA, US



## BACKGROUND

- Clinical trials in the modern era are characterized by their complexity and high costs as it is required to recruit hundreds/thousands patients across multiple clinical sites/countries to get a sufficient power of statistical tests.
- The efficient patient enrolment planning and forecasting is one of the main drives in efficient conducting the late-stage clinical trials.
- Citing [Ken Getz, director, Tufts Center for Study of Drug Development, US](#), “Patient recruitment is among the greatest challenges that the clinical research enterprise faces today, and it is a major cause of drug development delays,”
- Many companies may still rely on ad-hoc simplified or deterministic models. That can lead to inefficient trial designs, delays, and increased costs.
- Predicting bounds and some important metrics like PoS (probability to complete in time) is possible only by using stochastic models for enrolment.
- Actually, about **23%** of trials fail to recruit in time, **> 50%** in 2012; – [Tufts, 2020](#)

## WHY DATA-DRIVEN STATISTICAL METHODS MATTER

- Operational performance depends on uncertain and evolving patient enrolment and site dynamics.
- Simplified deterministic planning can lead to delays, inefficiencies and missed enrolment targets.

Advanced statistical methods can help to:

- Improve enrolment forecasting and site performance
- optimize site and country selection under operational constraints
- enable data-driven interim reforecasting
- create an optimal operational design

# OUTLINE

- Advanced statistical techniques for patient enrolment prediction under various restrictions
- Cost-time efficient enrolment design, sites/countries selection
- Real-time adaptive adjustments of trial operation
- Centralized statistical monitoring
- Forecasting other operational processes
- Case studies and practical implications

# ENROLMENT MODELLING METHODOLOGY

Analytic data-driven methodology is developed\*:

- Patients' flows in clinical sites are modelled using Poisson processes
- Variation in enrolment rates is modelled using a gamma distribution
- Sites can be initiated with random delays

The main predictive characteristics have been derived using closed-form expressions (no need in Monte Carlo simulation).

Methodology is world-wide accepted ([Poisson-gamma model](#)), published in top statistical journals and presented at major conferences (JSM, ASA, PSI,...), called now as “[industry standard](#)”.

Some pharma companies and CRO: Cytel, Statsols (nQuery),... use these models.

\* *Anisimov & Fedorov, Statistics in Medicine, 2007 (189 Google Scholar citations);  
Anisimov; Anisimov et al., 2007-2026*

# ENROLMENT MODELLING METHODOLOGY

Poisson-gamma enrolment model:

In site  $i$ , active in time interval  $[u_i, b_i]$ , enrolment process:

$$n_i(t) = \Pi_{\lambda_i}(t - u_i) \mathbb{I}(u_i \leq t \leq b_i)$$

$\lambda_i = \gamma(\alpha, \beta)$  – gamma distributed rate,  $u_i$  – delay in site initiation,  $b_i$  – closure time.

$n_i(t)$  has a Poisson-gamma distribution (negative binomial), for  $u_i \leq t \leq b_i$ ,

$$\Pr(\Pi_{\lambda_i}(t) = k) = \frac{\Gamma(\alpha + k)}{k! \Gamma(\alpha)} \frac{(t - u_i)^k \beta^\alpha}{(\beta + t - u_i)^{\alpha+k}}, k = 0, 1, 2, \dots$$

In R, function:

$$\text{dnbinom}(k, \text{size} = \alpha, \text{prob} = \beta / (\beta + t - u_i))$$

This is a **site-based model** as sites are the main drive of the enrolment.

Prediction in country/globally – sum of individual site's processes  
(not a PG process).

# ANALYTIC APPROXIMATION OF THE COUNTRY PROCESSES

In large countries, it can be used a normal approximation, but not in small countries.

- Country process - Poisson-gamma approximation

A new approach is developed \*:

- ✓ Country process approximated by a PG process with aggregated parameters
- ✓ Works perfectly well for small and large numbers of sites
- ✓ Predictive distributions are calculated in a closed form
- ✓ Used in creating optimal design

For large number of sites ( $\geq 15-20$ ), predictive areas (mean and bounds) for exact, normal and PG approximations practically coincide.

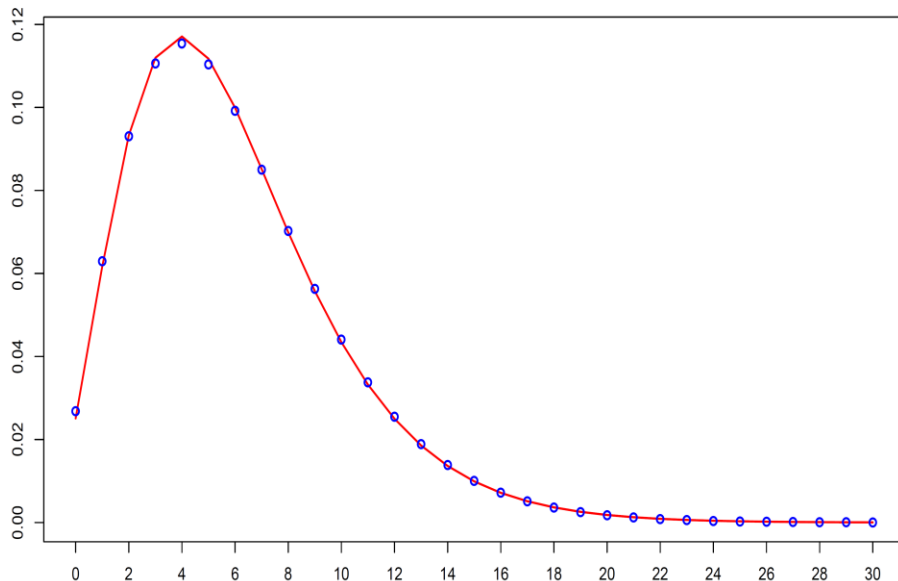
Monte Carlo simulation (used by some companies) is not so efficient:

- large computational time, impossible to solve multivariate optimal problems, compute small critical probabilities, etc.

\* *Anisimov & Austin, Communications in Statistics, 2020*

# ANALYTIC APPROXIMATIONS OF THE ENROLMENT PROCESS

Probabilities for convolution and approximation of sums of PG variables



Quality of approximation of the enrolment process in some country by a PG process

Example: 3 sites, interim time = 300 days; initiation times: uniform grid in interval (1,300);  $\alpha=1.5$ ;  $\beta=150$  for each site;

Exact distribution of the enrolled sbj – red line; Approximative PG distribution – blue dots.

**Perfect coincidence.**

Using the discrepancy measure:  $K$  - # of sites

$$\text{Dif}(K) = \max(|\text{ppK}[i] - \text{ppKPG}[i]|, i = 0, \dots, L).$$

$K$	2	3	5	8	10	15
Dif( $K$ )	0.0019	0.0017	0.0011	0.00075	0.00059	0.00039

# ENROLMENT FORECASTING TOOLS

The developed methodology & software-tools allow:



Forecast enrolment over time on different levels (with mean and predictive bounds)



Predict time to reach enrolment target & Probability of Success at the design and interim stages



Separate problem at the design stage – how to evaluate enrolment rates for the new trials:

Using machine learning algorithms trained on large databases of historical studies provided by consortium of pharma companies using different features

- Study indication
- Site's types
- Countries
- Number of sites
- Start-up times
- enrolment windows
- Study duration..

# CLINICAL TRIAL DATA SHARING CONSORTIUM - 17 MEMBER COMPANIES

 > 45% OF GLOBAL, INTERVENTIONAL TRIALS

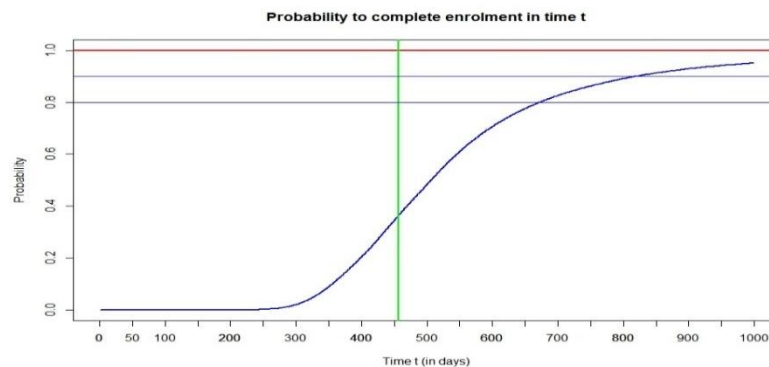
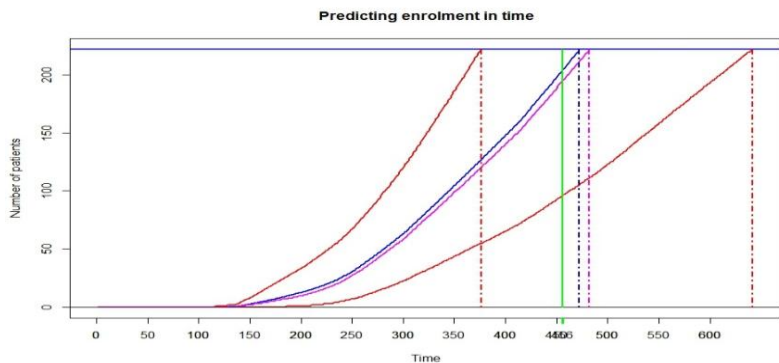
    

# BASELINE ENROLMENT PREDICTION



Predictive area of enrolment (mean and 90% bounds);  
enrolment time: mean – 473; median – 484 (in days).

Predictive 90% bounds - (375, 646) days.

Input data: sites initiation schedule;  
for each site – mean and Var of the rate.

Probability to reach target 222 patients.  
Planned time 15 months.  
Probability of Success = 0.365

Similar predictions can be created in countries and globally using a developed methodology for approximation of country enrolment processes by Poisson-gamma processes.

# PREDICTING RESTRICTED ENROLMENT

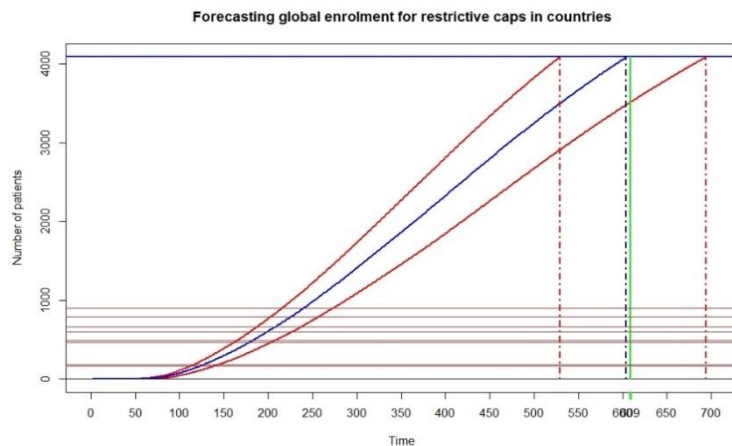
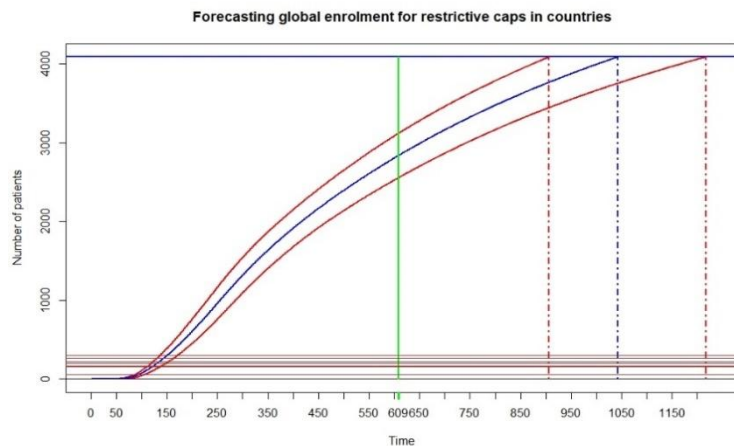
Upper restrictions in countries - Caps. Country  $I_s$ ,  $L(s)$  – cap.

- Country process is approximated by a PG restricted process  $n^{L(s)}(I_s, t)$ .
- Global process – convolution of country restricted processes (analytic approach).  
Bounds and PoS are calculated using a distribution of the global process – `convolve()` in R – **distributional approach based on a discrete Fourier Transform**.
- For a large # of countries we can use a normal approximation using formulae for mean and Var of aggregated country processes (**much faster, used in optimization**):

$$\begin{aligned}\mathbf{E}[n^{L(s)}(I_s, t)] &= E(I_s, t)\mathbf{P}(\text{PG}(A(I_s, t) + 1, B(I_s, t)) \leq L(s) - 2)) \\ &+ L(s)\left(1 - \mathbf{P}(\text{PG}(A(I_s, t), B(I_s, t)) \leq L(s) - 1)\right)\end{aligned}$$

$$\begin{aligned}\mathbf{E}[(n^{L(s)}(I_s, t))^2] &= (E^2(I_s, t) + S^2(I_s, t))\mathbf{P}(\text{PG}(A(I_s, t) + 2, B(I_s, t))) \leq L(s) - 3) \\ &+ E(I_s, t)\mathbf{P}(\text{PG}(A(I_s, t) + 1, B(I_s, t)) \leq L(s) - 2) \\ &+ L^2(s)\left(1 - \mathbf{P}(\text{PG}(A(I_s, t), B(I_s, t)) \leq L(s) - 1)\right)\end{aligned}$$

# PREDICTING RESTRICTED ENROLMENT



Upper bounds (Caps) in countries – enrolment stops in a country where Cap is reached.

Newly developed analytic methodology \*

Left: Initial Caps. Right: Caps with 200% increase. Horizontal brown lines – the values of Caps in countries.

Non-efficient (rather low) Caps may substantially increase enrolment time. Here on 14 months.

\*Anisimov & Austin, chapter in book, Springer, 2022

## OPTIMAL ENROLMENT DESIGN

- The key question:
  - Which countries and how many sites to select that: enrol the fastest with min cost to get a desired PoS?
- The developed tools allow:

Realize a new paradigm: Plan enrolment with confidence, e.g.

“design a trial with 80% chance to complete enrolment in time”

  - Evaluate PoS;
  - If study is likely to go late, update design and calculate the minimal number of additional sites needed to reach a desired PoS.

## OPTIMAL COST-EFFICIENT DESIGN

Find an optimal geographic site's allocation  $\{N_1 \dots N_J\}$  among  $J$  different countries given enrolment rates and country's costs that:

minimizes

$$\text{TrialCost}(N_1 \dots N_J) = (\text{Patients}) + (\text{Sites}) + (\text{Countries})$$

given

$$\text{a) } \Pr(\text{enrolment Time}(N_1 \dots N_J) \leq T_{\text{plan}}) \geq P_{\text{plan}},$$

$$\text{b) } L_j \leq N_j \leq U_j, j = 1, \dots, J$$

- To complete enrolment earlier will cost more – **optimal decision making**
- Analytic tools are developed using different criteria of optimality for various enrolment scenarios (non-linear constraint optimization\*, and also genetic evolution algorithms and metaheuristic optimization\*\*).

\*Anisimov & Austin, chapter in book Springer, 2022;

\*\*Schepps, Wong, Austin, Anisimov, 2021, 2024

# OPTIMAL ENROLMENT DESIGN

**Table 23.1** Optimal centre's allocation

Country	Low	Upp	Rate	Cost	Opt.alloc.	Opt.alloc.	Opt.alloc.	Opt.alloc.	Opt.alloc.
Probab.					0.5	0.6	0.7	0.8	0.9
Country1	0	7	0.42	15600	0	0	0	0	0
Country2	0	4	0.43	14250	0	0	0	0	1
Country3	2	5	0.22	13550	2	4	5	5	5
Country4	0	4	0.55	14200	3	4	4	4	4
Country5	0	6	0.3	13800	6	6	6	6	6
Country6	1	7	0.57	14300	1	1	2	4	6
Country7	1	5	0.21	13400	5	5	5	5	5
Country8	1	7	0.25	14250	1	1	1	1	1
Country9	2	5	0.16	12300	5	5	5	5	5
Country10	0	7	0.19	13800	1	1	0	0	0
Country11	2	7	0.18	14600	2	2	2	2	2
Country12	2	7	0.62	16380	2	2	2	2	2
Country13	0	4	0.45	13400	4	4	4	4	4
Country14	0	5	0.23	11200	5	5	5	5	5
Country15	0	5	0.3	14000	1	1	1	1	1
Country16	2	7	0.39	14100	2	2	2	2	2
Total	14	92	–	–	40	43	45	46	49
Opt cost	–	–	–	–	3,643,470	3,902,851	4,135,948	4,415,110	4,879,621

16 countries.

Restrictions:  
Low and Upper  
number of sites.

Rate – monthly  
enrolment rates

Cost – cost per  
patient

Optimal site's  
allocation for different  
PoS: 0.5, .., 0.9

*Anisimov & Austin, chapter in book, Springer, 2022, 511-540.*

# DATA-DRIVEN RE-PROJECTION AND ADAPTIVE ADJUSTMENT

## Interim re-forecasting of the remaining enrolment:



Data in each active site  $i$ :  
(enrolment window  $v_i$ ,  
# of patients recruited  $k_i$ )



Schedule for new sites to  
be initiated and planned  
enrolment rates

## Methodology:



The global parameters of the enrolment rates in active sites  $(a,b)$  are estimated



The posterior rates are adjusted using site's data and Bayesian technique

- The posterior rate in site  $i$  has a gamma distribution with parameters  $(a+k_i, b+v_i)$



Future enrolment is predicted using posterior rates in active sites and the expected rates in the new sites accounting also for initiation times

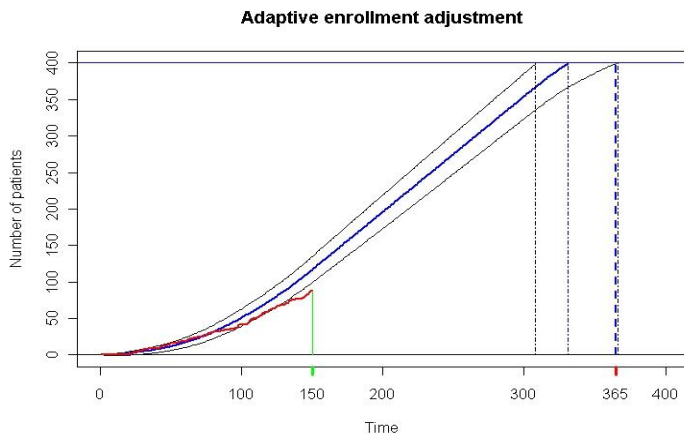
## Optimal adaptive adjustment:



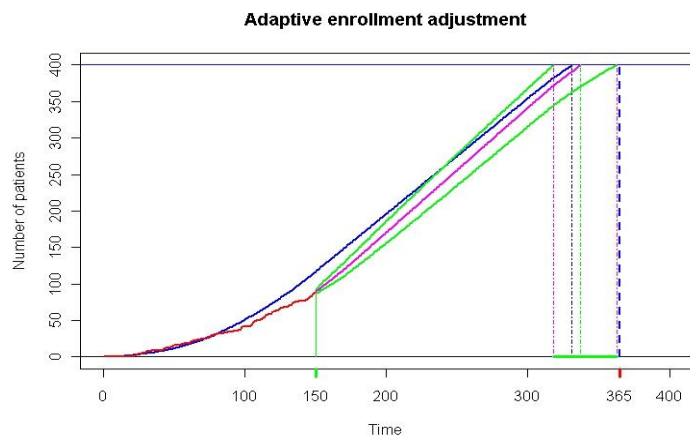
if PoS is not so large (unlikely to complete in time), calculate the optimal number of additional sites required to reach a desired PoS.

# ENROLMENT RE-FORECASTING & OPTIMAL ADJUSTMENT

Scenario: (artificial) 400 pts, 70 sites, time = 365 days. Sites are initiated in 5-month period, half of sites will be closed in two months before the end of enrolment.



Initial design: to complete with 90% confidence.  
Predictive area: mean and confidence bounds.  
Interim analysis after 150 days: 88 pts recruited.  
enrolment is going slower than predicted.



Optimal interim adjustment:  
to complete with 90% confidence:  
22 new sites to add (according to a given schedule).  
Adjusted enrolment is going on time.

# CENTRALIZED STATISTICAL MONITORING

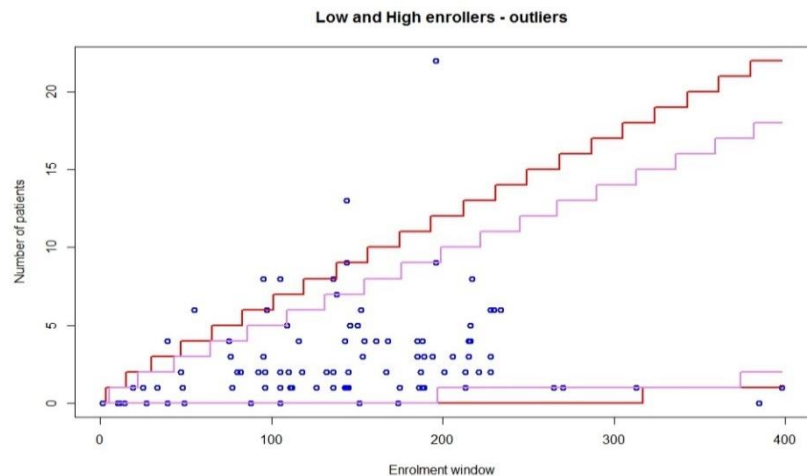
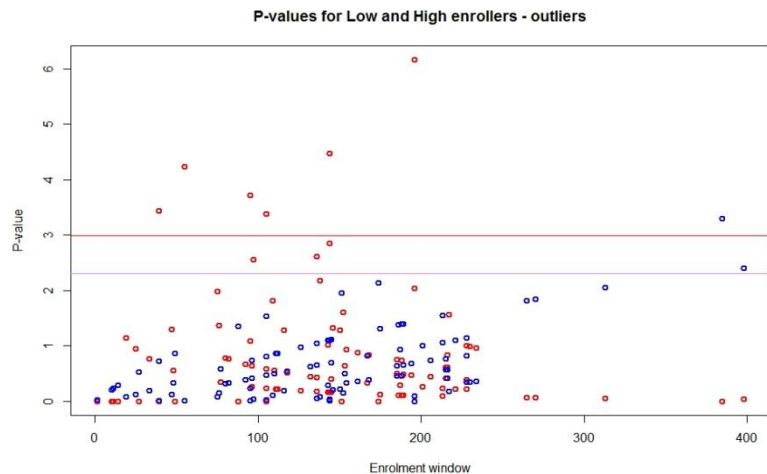
- Modelling enrolment is an underlying methodology for data-driven statistical monitoring of trial enrolment performance.
- Goal – early detecting unusual data patterns for making informed decisions
- The newly developed methodology\* allows to detect
  - low and high enrolling sites, countries, regions;
  - low active and dormant sites

It can be used different types of detection and visualization:

- P-values
  - ✓ Upper P-values to detect high enrolling sites; Low P-values – low enrolling;
- 2D classification

\* *Anisimov & Austin, Communications in Statistics, 2020*

# DETECTION OF LOW & HIGH RECRUITING SITES



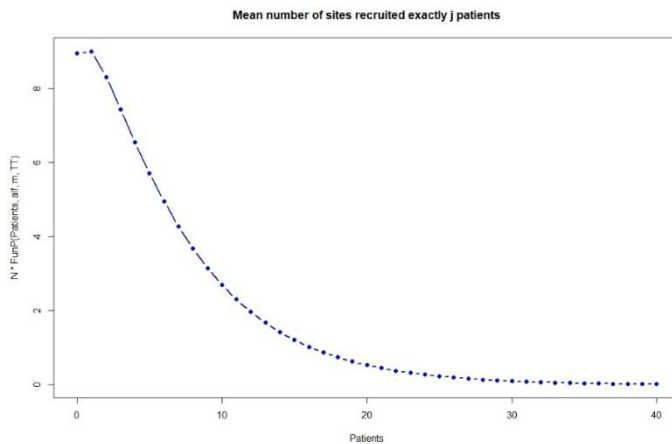
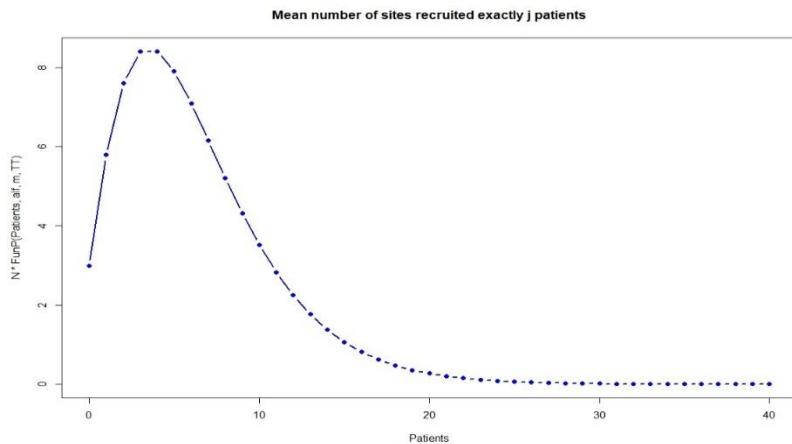
Each dot corresponds to a site with data:  
(enrolment window, # of patients recruited).  
Upper P-values – red dots;  
Low P-values – blue dots (using  $-\log(\dots)$  scale)  
Horizontal lines – 5% and 10% -P-values

Step-wise separation lines – quantiles of a PG model:  
Upper 95% and Low 5% quantiles – red lines;  
Upper 90% and Low 10% quantiles – violet lines;  
Upper area – high recruiting sites, lower area – low recruiting.

## EVALUATING GLOBAL SITE'S PRODUCTIVITY

- The advanced enrolment model also allows to explain a large heterogeneity of sites productivity
- Global site's productivity:
  - for studies with low enrolment rates, e.g. oncology, it can be about 20-30% of sites enrolled 'zero' patients;
  - 20-25% of the most productive sites recruit ~ 50% of patients
  - ~ 50% of the most productive sites recruit ~ 80% of patients;
- This is NOT a result of inefficient planning, but a **Statistical Law** confirmed by applying a **Poisson-gamma** model and by the empirical analysis of many trial's databases.

# ENROLLMENT PROFILE OF THE STUDY



## Mean Number of sites recruited exactly j patients

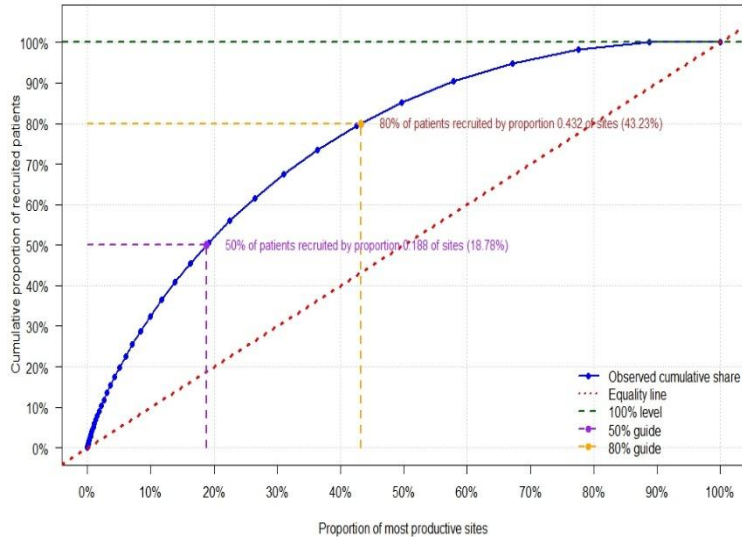
$n <- 500$  - sample size;  $N <- 80$  - number of sites; enrolment time - 365 days

$\alpha <- 2.8$ ; ~ 3 sites are “empty”  
(on average)

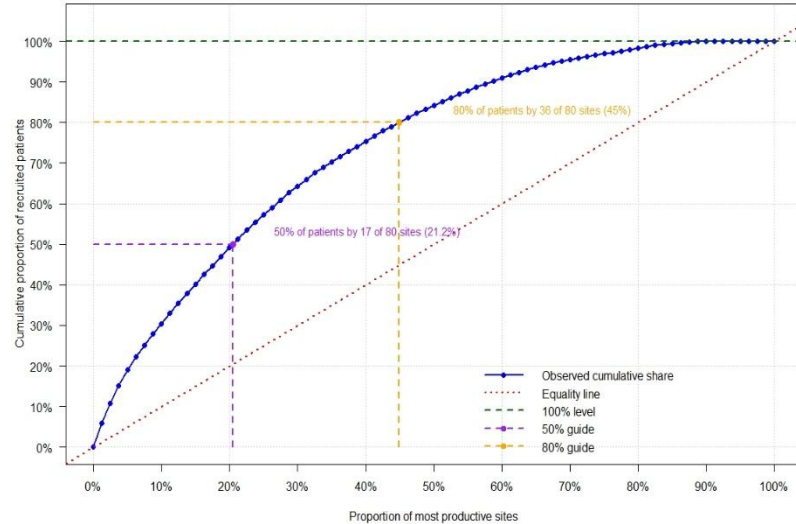
$\alpha <- 1.2$ ; ~ 9 sites are “empty”  
(on average)

# CONTRIBUTION OF THE MOST PRODUCTIVE SITES

Contribution of the most productive sites - Analytic approach



Contribution of the most productive sites

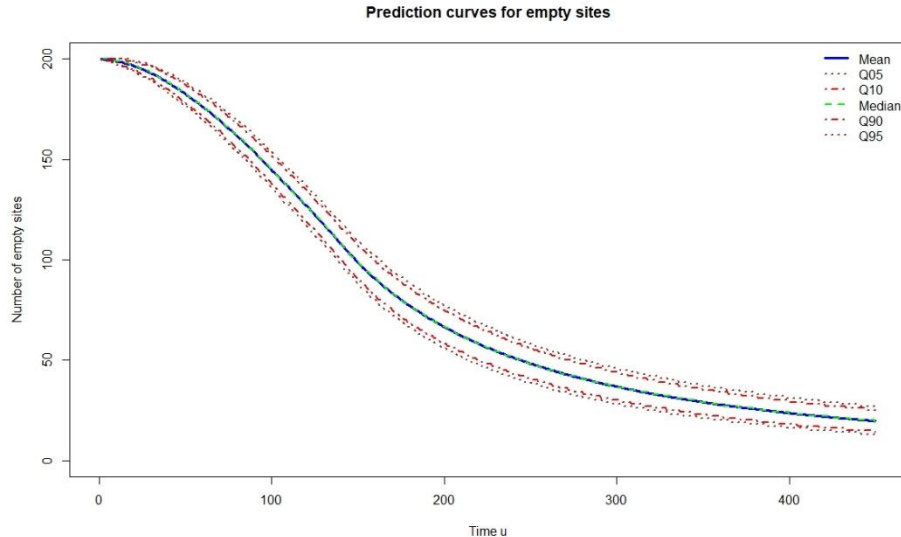


alpha <- 1.2 - shape, Analytic,  
50% of sbj – by 18% of sites  
80% of sbj – by 43% of sites

alpha <- 1.2, Simulation,  
50% of sbj – by 21% of sites  
80% of sbj – by 45% of sites

# FORECASTING SITES OF A PARTICULAR TYPE

Predicting dynamics of the number of “empty” sites during the study



Artificial scenario:  $N = 200$ ; shape alpha in  $[1,3]$ ; mean monthly rate  $m$  in  $[0.3,0.45]$ ; sites start in interval  $[1,140]$  days, study duration 15 months.

At the end, on average 20 “empty” sites left with 95% bounds (13,27).

# DATA-DRIVEN FORECASTING SITE'S ENROLMENT PERFORMANCE

Country	ID	Patients	Window	Prob.zero	Prob $\leq$ 2	Bound
Country1	X1	1	189	0.737	0.904	2
Country2	X2	6	97	0.302	0.316	5
Country3	X3	4	215	0.569	0.733	3
Country4	X4	3	95	0.471	0.583	4
Country5	X5	4	185	0.537	0.687	3
Country6	X6	8	217	0.393	0.464	4
Country6	X7	8	105	0.237	0.314	6
Country7	X8	4	168	0.516	0.656	3
Country8	X9	4	215	0.569	0.733	3
Country9	X10	0	385	0.886	0.986	1
Country10	X11	3	153	0.559	0.713	3
Country2	X12	0	151	0.793	0.937	2
Country11	X13	3	206	0.617	0.791	2
Country11	X14	1	145	0.698	0.867	2
Country12	X15	3	185	0.596	0.763	3

Real study with 16 countries.

Predicting enrolment in sites using interim data and Bayesian adjustment.

Table of predictive probabilities for sites:

- 1) “Prob.zero” - not to recruit any patient in 30-day period
- 2) “Prob $\leq$ 2” recruit at most 2 patients in 30-day period.
- 3) “Bound” – upper 90% bound, 60-days.

Low recruiting critical sites: X10, X12, Prob Zero > 0.79

Tool to alert study teams.

Technique is analytic. Monte Carlo simulation would require  $\sim 10^{12}$  runs.

# MODELLING OTHER OPERATIONAL PROCESSES

- Many operational processes are driven by patient enrolment  
each arriving patient generates some follow-up process with random life-time:
  - follow-up visits, randomisation, other events, associated costs (visits, supply,...)
- The evolution of follow-up processes together with enrolment – a hierarchic evolving process
- Closed-form solutions are derived for many practical scenarios:
  - predicting event counts in event-driven trials accounting for cure, dropout and ongoing enrolment \*
  - predicting follow-up processes, visits, other events, costs, etc. \*\*
  - forecasting screening/randomization pipeline \*\*\*

\* Anisimov, Pharma. Statistics, 2011, chapter, 2020; Anisimov et al., 2021, 2022

\*\* Anisimov, Communications in Statistics - Simulation & Computation, 2016

\*\*\* Anisimov, 2025; Anisimov & Gortzak, 2026; PSI Poster P016

# MODELLING EVENT COUNTS IN EVENT-DRIVEN TRIALS

Patients are recruited and followed-up until clinical events (oncology, CRV).

- Assumptions:
  - patient enrolment follows a stochastic Poisson-gamma model
  - each patient can experience the main event or dropout
  - each patient can be cured with some probability
- Models for event appearance with cure & dropout
  - Exponential, Weibull, Log-normal
- Analytic methodology\* is developed for predicting over time:
  - the event counts together with ongoing enrolment; time to reach milestones
- Predictive characteristics are derived in a closed-form\*

\* Anisimov, 2011, 2020; Anisimov et al., 2021, chapter, 2022

\* R-package “EventPrediction” is developed and implemented in-house

## FORECASTING SCREENING/RANDOMISATION PIPELINE

- In randomized trials, patients typically undergo one or more screening stages before being randomised.
- To **reduce unnecessary oversampling** by the patients randomised from those in the screening pipeline yet, screening new patients should be stopped earlier, prior to reaching randomization target.
- **Key idea:** Using interim data, predict the distribution of the number of patients randomized out of those in screening stages yet and estimate the probability of reaching the planned randomisation target.
- **Decision rule:** If this probability is sufficiently high (e.g., 95%–99%), stop screening new patients earlier\*

\* Anisimov, 2025; Anisimov & Gortzak, 2026; PSI Poster P016, Anisimov & Henderson

## CONCLUSIONS

- Advanced data-driven statistical techniques can make clinical trial operations more efficient, predictable and adaptive.
- They support better trial design, improved enrolment forecasting and more effective operational monitoring.
- These techniques help to reduce delays, manage cost, improve trial execution and implemented in our tools on R&D level.
- The work *"Forecasting and cost-efficient designing restricted enrolment in clinical trials"* joint with Matt Austin, Amgen, received the 2025 Award for Statistical Excellence in the Pharmaceutical Industry from the RSS and PSI (UK).

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